

## Message Text

UNCLASSIFIED

PAGE 01 PRAGUE 00678 280954Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 022593

R 280700Z MAR 75  
FM AMEMBASSY PRAGUE  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7821  
AMEMBASSY BUCHAREST  
AMEMBASSY VIENNA  
JAMEMBASSY WARSAW 1935

UNCLAS PRAGUE 0678

E. O. 11652: N/A  
TAGS: BEXP, CZ  
SUBJECT: ILLINOIS IOGA TRADE MISSION

REF: A. STATE 024658  
B. PRAGUE 476 (NOTAL)

1. FTO MERKURIA HAS SENT LETTER TO EMBASSY SAYING  
KLEIN AND U.S. GYPSUM-TYPE PRODUCTS ARE EITHER  
PRODUCED LOCALLY, OR ARE IMPORTED IN SMALL QUANTITIES  
FROM OTHER SOURCES. MERKURIA REGRETS IT WILL BE  
UNABLE TO PURCHASE ANYTHING FROM THESE TWO COMPANIES.  
THIS RESPONSE APPEARS DEFINITIVE FOR KLEIN, BUT  
MINISTRY OF CONSTRUCTION IS INTERESTED IN PURCHASE  
OF KNOW-HOW FROM U.S. GYPSUM.

2. KNOWLEDGEABLE LOCAL CONSTRUCTION OFFICIAL THINKS  
UNIVERSAL FARM CLAMP PANEL SYSTEM HAVE LITTLE  
OR NO CHANCE HERE. HE SUGGESTED THAT CATALOGS FROM  
COMPANY BE SHOWN AT SE.09.3:#, WHERE EMBASSY HOPES TO HAVE  
INFORMATION BOOTH. BUT SALES PROSPECTS DO NOT WARRANT  
THE EXPENSE OF A TRIP TO EUROPE BY ANYONE FROM THAT  
COMPANY, IN HIS OPINION.

3. STROJEXPORT FTO, AND ITS BRANCH, SIMEX, ARE  
INTERESTED IN EQUIPMENT OF BLAW-KNOX, AS ALREADY  
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REPORTED. PURNELL AND SMIT HAVE APPOINTMENT APRIL 8

WITH STROJEXPORT DEPDIR TO DISCUSS ESCO, INDUSTRIAL  
CRANE AND EQUIPMENT, UIP, AND FIAT-ALLIS PROSPECTS.  
HIS PRELIMINARY REACTION TO THESE LATTER, EXPRESSED  
OVER TELEPHONE, WAS POSITIVE. IT IS WORRISOME, HOWEVER,  
TO HAVE TO RELY ON THE OPINION OF ONE PERSON AT ONE  
FTO TO JUDGE LIKELIHOOD OF SUCCESS OF FIVE MISSION  
MEMBERS. WITH NO EXTRA CATALOGS, IT HAS BEEN IMPOSSIBLE  
TO GET INFORMED OPINIONS FROM END-USERS.  
PERRY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
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**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
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